

Fact Sheet

Overview	Digital Insurance is the fastest-growing national employee benefits broker in the small business market. The company has built an innovative platform, supported by streamlined processes, experienced people and advanced technology that is reshaping the small group benefits arena.
Key Product	Digital's INcompass SM suite of services bundles life, disability, dental and health insurance products with wellness, benefits compliance and benefits resource support.
Partner Benefits	Digital partners with brokers, agents and financial services companies to expand their small business customer base, as well as improve profitability and efficiencies.
Small Business Benefits	Working on behalf of its strategic partners, Digital acts as a trusted advisor to help small businesses: <ul style="list-style-type: none">• Simplify the benefits management process,• Improve communication and• Gain access to price advantages, an unparalleled range of products and the superior service experienced by large employers.
Distinction	Digital Insurance ranks eighth among insurance firms on the first-ever Inc 5,000 list of the nation's fastest-growing private companies.
Executive Team	Adam Bruckman - President and CEO Chuck Ristau - Chief Financial Officer Mike Sullivan - Executive Vice President and Chief Marketing Officer
Founded	January 2000
Employees	120
Customers	Agents/Brokers Small Businesses Financial Services Companies Individuals Insurance Companies
Broker Partners	135
Managed Accounts	15,000 small groups representing more than 300,000 employees nationwide
Board of Directors	Steven J. Shulman, Chairman and CEO, Magellan Health Services Tom Usilton, Senior Vice President, DaVita Inc. René Lerer, M.D., President and COO, Magellan Health Services Eric S. Reimer, CEO, NIA Adam Bruckman, President and CEO, Digital Insurance, Inc.
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